Name:

License Number:

## Application for Arkansas Broker's License Experience Requirement

As an applicant for original licensure as a broker, you must demonstrate that you have met the experience requirements set forth in Commission Regulation 4.1(3). The guidelines for submitting said demonstration are provided for in Regulation 4.1(a)(3)(A) and are as follows:

"...documentation as the Commission deems satisfactory to demonstrate that the applicant has gained experience in the real estate business equal to that which would be gained by a person engaged in the real estate business on a full time basis during a minimum two year period of time; Listings, sales or other licensed activities may be considered by the commission in determining whether the applicant meets this qualification; Consideration shall be given to the broker applicant's local real estate market and/or specialized area of real estate practice. Any person whose application for broker license is denied by the executive director may appeal such denial to the Commission provided the request for appeal is in writing and received in the office of the Commission not later than sixty (60) days following the date of denial by the executive director."

Please note that your application will not be considered complete until all required forms, documents and fees are received. Please provide complete and detailed information.

#### EXPERIENCE SECTION I COMPLETED TRANSACTIONS INSTRUCTIONS

List all of your real estate activity <u>for a period of at least two years during the last four</u> <u>years</u>. In Section I, include only real estate transactions that have closed. Use additional sheets if necessary.

ADDRESS: List the property address.

**YOUR ROLE IN THE TRANSACTION:** Select the role you played in the transaction, either as representing the seller, the buyer, or both. In some cases, you may have played another role for which you will select "Other" and provide an explanation.

**PERSONAL INTEREST:** State whether or not you had a personal interest in the property, i.e., you owned the property, a family member owned the property, etc.

DATE OF CLOSING: State the month and year when the transaction was closed.

PRICE RANGE: Select the corresponding price range for the property in question.

ADDRESS	YOUR ROLE IN THE TRANSACTION	PERSONAL INTEREST	DATE OF CLOSING	PRICE RANGE	TYPE
	<ul> <li>Seller's Agent Buyer's agent</li> <li>Dual Agent</li> <li>Other (describe duties):</li> </ul>	☐ No ☐ Yes If "yes", explain:	/	<pre>&lt; \$100,000 \$100-\$200,000 \$200-\$300,000 &gt;\$300,000</pre>	Residential Commercial Agricultural Industrial
	<ul> <li>Seller's Agent Buyer's agent</li> <li>Dual Agent</li> <li>Other (describe duties):</li> </ul>	☐ No ☐ Yes If "yes", explain:	/	<pre>&lt; \$100,000 \$100-\$200,000 \$200-\$300,000 \$300,000 &gt;\$300,000</pre>	Residential Commercial Agricultural Industrial
	<ul> <li>Seller's Agent Buyer's agent</li> <li>Dual Agent</li> <li>Other (describe duties):</li> </ul>	☐ No ☐ Yes If "yes", explain:	/	<pre> &lt; \$100,000  \$100-\$200,000  \$200-\$300,000  &gt;\$300,000</pre>	Residential Commercial Agricultural Industrial

### SECTION I – COMPLETED TRANSACTIONS

ADDRESS	YOUR ROLE IN THE TRANSACTION	PERSONAL INTEREST	DATE OF CLOSING	PRICE RANGE	ТҮРЕ
	<ul> <li>Seller's Agent Buyer's agent</li> <li>Dual Agent</li> <li>Other (describe duties):</li> </ul>	☐ No ☐ Yes If "yes", explain:	/	<pre>&lt; \$100,000 \$100-\$200,000 \$200-\$300,000 &gt;\$300,000</pre>	Residential Commercial Agricultural
	<ul> <li>Seller's Agent Buyer's agent</li> <li>Dual Agent</li> <li>Other (describe duties):</li> </ul>	No Yes If "yes", explain:	/	<pre>&lt; \$100,000 \$100-\$200,000 \$200-\$300,000 &gt;\$300,000</pre>	Residential Commercial Agricultural
	<ul> <li>Seller's Agent Buyer's agent</li> <li>Dual Agent</li> <li>Other (describe duties):</li> </ul>	☐ No ☐ Yes If "yes", explain: 	/	<pre>&lt; \$100,000 \$100-\$200,000 \$200-\$300,000 &gt;\$300,000</pre>	<ul> <li>Residential</li> <li>Commercial</li> <li>Agricultural</li> <li>Industrial</li> </ul>
	<ul> <li>Seller's Agent Buyer's agent</li> <li>Dual Agent</li> <li>Other (describe duties):</li> </ul>	☐ No ☐ Yes If "yes", explain:		<pre>&lt; \$100,000 \$100-\$200,000 \$200-\$300,000 &gt;\$300,000</pre>	Residential Commercial Agricultural
	<ul> <li>Seller's Agent Buyer's agent</li> <li>Dual Agent</li> <li>Other (describe duties):</li> </ul>	☐ No ☐ Yes If "yes", explain:	/	<pre>&lt; \$100,000 \$100-\$200,000 \$200-\$300,000 &gt;\$300,000</pre>	Residential Commercial Agricultural Industrial
	<ul> <li>Seller's Agent Buyer's agent</li> <li>Dual Agent</li> <li>Other (describe duties):</li> </ul>	☐ No ☐ Yes If "yes", explain:		<pre>&lt; \$100,000 \$100-\$200,000 \$200-\$300,000 &gt;\$300,000</pre>	Residential Commercial Agricultural
	<ul> <li>Seller's Agent Buyer's agent</li> <li>Dual Agent</li> <li>Other (describe duties):</li> </ul>	☐ No ☐ Yes If "yes", explain:	/	<pre> &lt; \$100,000 \$100-\$200,000 \$200-\$300,000 &gt;\$300,000</pre>	Residential Commercial Agricultural Industrial
	<ul> <li>Seller's Agent Buyer's agent</li> <li>Dual Agent</li> <li>Other (describe duties):</li> </ul>	☐ No ☐ Yes If "yes", explain:	/	<pre> &lt; \$100,000 \$100-\$200,000 \$200-\$300,000 &gt;\$300,000</pre>	Residential Commercial Agricultural
	<ul> <li>Seller's Agent Buyer's agent</li> <li>Dual Agent</li> <li>Other (describe duties):</li> </ul>	☐ No ☐ Yes If "yes", explain:	/	<pre> &lt; \$100,000  \$100-\$200,000  \$200-\$300,000  &gt;\$300,000</pre>	Residential Commercial Agricultural Industrial
	<ul> <li>Seller's Agent Buyer's agent</li> <li>Dual Agent</li> <li>Other (describe duties):</li> </ul>	☐ No ☐ Yes If "yes", explain:	/	<pre>&lt; \$100,000 \$100-\$200,000 \$200-\$300,000 &gt;\$300,000</pre>	Residential Commercial Agricultural Industrial
	<ul> <li>Seller's Agent Buyer's agent</li> <li>Dual Agent</li> <li>Other (describe duties):</li> </ul>	☐ No ☐ Yes If "yes", explain:	/	<pre>&lt; \$100,000 \$100-\$200,000 \$200-\$300,000 &gt;\$300,000</pre>	Residential Commercial Agricultural

# STOP

IF YOU HAVE 12 OR MORE COMPLETED TRANSACTIONS FOR ANY 2 YEAR PERIOD OF THE PREVIOUS 4 YEARS, SKIP TO SECTION V. IF NOT, COMPLETE SECTIONS II, III AND IV.

#### EXPERIENCE SECTION II UNCLOSED TRANSACTIONS INSTRUCTIONS

Include only real estate transactions where the transaction is pending or did not close.

ADDRESS: List the property address.

**YOUR ROLE IN THE TRANSACTION:** Select the role you played in the transaction, either as representing the seller, the buyer, or both. In some cases, you may have played another role for which you will select "Other" and provide an explanation.

**PERSONAL INTEREST:** State whether or not you had a personal interest in the property, i.e., you owned the property, a family member owned the property, etc.

**STATUS:** For unclosed transactions, select "Pending" or "Unclosed" to indicate the transaction's status.

**PRICE RANGE:** Select the corresponding price range for the property in question.

ADDRESS	YOUR ROLE IN THE TRANSACTION	PERSONAL INTEREST	STATUS	PRICE RANGE	ТҮРЕ
	<ul> <li>Seller's Agent Buyer's agent</li> <li>Dual Agent</li> <li>Other (describe duties):</li> </ul>	☐ No ☐ Yes If "yes", explain:	Pending	<pre>&lt; \$100,000 \$100-\$200,000 \$200-\$300,000 \$200-\$300,000 \$300,000</pre>	Residential Commercial Agricultural
	<ul> <li>Seller's Agent Buyer's agent</li> <li>Dual Agent</li> <li>Other (describe duties):</li> </ul>	☐ No ☐ Yes If "yes", explain:	Pending	<pre>&lt; \$100,000 \$100-\$200,000 \$200-\$300,000 &gt;\$300,000</pre>	Residential Commercial Agricultural
	<ul> <li>Seller's Agent Buyer's agent</li> <li>Dual Agent</li> <li>Other (describe duties):</li> </ul>	If "yes", explain:	Pending Unclosed	<pre>&lt; \$100,000 \$100-\$200,000 \$200-\$300,000 &gt;\$300,000</pre>	Residential Commercial Agricultural
	<ul> <li>Seller's Agent Buyer's agent</li> <li>Dual Agent</li> <li>Other (describe duties):</li> </ul>	☐ No ☐ Yes If "yes", explain:	Pending	<pre>&lt; \$100,000 \$100-\$200,000 \$200-\$300,000 \$200-\$300,000 \$300,000</pre>	Residential Commercial Agricultural
	<ul> <li>Seller's Agent Buyer's agent</li> <li>Dual Agent</li> <li>Other (describe duties):</li> </ul>	No Yes If "yes", explain:	Pending Unclosed	<pre>&lt; \$100,000 \$100-\$200,000 \$200-\$300,000 &gt;\$300,000</pre>	Residential Commercial Agricultural
	<ul> <li>Seller's Agent Buyer's agent</li> <li>Dual Agent</li> <li>Other (describe duties):</li> </ul>	☐ No ☐ Yes If "yes", explain:	Pending	<pre> &lt; \$100,000  \$100-\$200,000  \$200-\$300,000  &gt;\$300,000</pre>	Residential Commercial Agricultural

#### SECTION III CURRENT AGENCY AGREEMENTS INSTRUCTIONS

Include only real estate transactions where an agency agreement is in place but a purchase contract has not yet been signed.

ADDRESS: List the property address unless operating as buyer's agent only.

**YOUR ROLE IN THE TRANSACTION:** Select the role you played in the transaction, either as representing the seller, the buyer, or both.

**PERSONAL INTEREST:** State whether or not you had a personal interest in the property, i.e., you owned the property, a family member owned the property, etc.

**CONTRACT DATES:** List the beginning date by month and year for the contract.

**PRICE RANGE:** Select the corresponding price range for the property in question.

ADDRESS	YOUR ROLE IN THE TRANSACTION	PERSONAL INTEREST	CONTRACT DATES	PRICE RANGE	ТҮРЕ
	<ul> <li>Seller's Agent</li> <li>Buyer's agent</li> <li>Dual Agent</li> </ul>	If "yes", explain:	Begin Date:	<pre> &lt; \$100k  \$100-\$200k  \$200-\$300k  &gt;\$300k</pre>	Residential Commercial Agricultural Industrial
	<ul> <li>Seller's Agent</li> <li>Buyer's agent</li> <li>Dual Agent</li> </ul>	☐ No ☐ Yes If "yes", explain:	Begin Date:	<pre>&lt; \$100k \$100-\$200k \$200-\$300k \$300k</pre>	Residential Commercial Agricultural Industrial
	<ul> <li>Seller's Agent</li> <li>Buyer's agent</li> <li>Dual Agent</li> </ul>	No Yes If "yes", explain:	Begin Date:	<pre> &lt; \$100k  \$100-\$200k  \$200-\$300k  &gt;\$300k</pre>	Residential Commercial Agricultural Industrial
	<ul> <li>Seller's Agent</li> <li>Buyer's agent</li> <li>Dual Agent</li> </ul>	☐ No ☐ Yes If "yes", explain:	Begin Date:	<pre> &lt; \$100k  \$100-\$200k  \$200-\$300k  &gt;\$300k</pre>	Residential Commercial Agricultural Industrial
	<ul> <li>Seller's Agent</li> <li>Buyer's agent</li> <li>Dual Agent</li> </ul>	☐ No ☐ Yes If "yes", explain:	Begin Date:	<pre> &lt; \$100k  \$100-\$200k  \$200-\$300k  &gt;\$300k</pre>	Residential Commercial Agricultural Industrial
	<ul> <li>Seller's Agent</li> <li>Buyer's agent</li> <li>Dual Agent</li> </ul>	☐ No ☐ Yes If "yes", explain:	Begin Date:	<pre>&lt; \$100k \$100-\$200k \$200-\$300k \$300k </pre>	Residential Commercial Agricultural Industrial
	<ul> <li>Seller's Agent</li> <li>Buyer's agent</li> <li>Dual Agent</li> </ul>	☐ No ☐ Yes If "yes", explain:	Begin Date:	<pre>&lt; \$100k \$100-\$200k \$200-\$300k \$300k</pre>	Residential Commercial Agricultural Industrial

#### SECTION IV PROPERTY MANAGEMENT INSTRUCTIONS

#### Include real estate transactions where you operated in a property management capacity.

ADDRESS: List the property address.

**PERSONAL INTEREST:** State whether or not you had a personal interest in the property, i.e., you owned the property, a family member owned the property, etc.

**MANAGEMENT DATES:** List the beginning date and ending date for your management of the property in question.

ADDRESS	PERSONAL INTEREST	MANAGEMENT DATES	ТҮРЕ
	☐ No ☐ Yes If "yes", explain:	Begin Date:/	Residential     Commercial     Industrial
		End Date:/	Agricultural
	If "yes", explain:	Begin Date:/	Residential     Commercial     Industrial
		End Date: /	Agricultural
	☐ No ☐ Yes If "yes", explain:	Begin Date:/	Residential Commercial Industrial
		End Date:/	Agricultural
	No Yes If "yes", explain:	Begin Date:/	Residential Commercial Industrial
		End Date: /	Agricultural
	No Yes If "yes", explain:	Begin Date:/	Residential     Commercial     Industrial
		End Date: /	Agricultural
	☐ No ☐ Yes If "yes", explain:	Begin Date:/	<ul> <li>Residential</li> <li>Commercial</li> <li>Industrial</li> </ul>
		End Date: /	Agricultural
	If "yes", explain:	Begin Date:/	Residential Commercial Industrial
		End Date: /	Agricultural
	If "yes", explain:	Begin Date:/	Residential     Commercial     Industrial
		End Date:/	Agricultural

# **SECTION IV – PROPERTY MANAGEMENT**

ADDRESS	PERSONAL INTEREST	MANAGEMENT DATES	ТҮРЕ
	No Yes If "yes", explain:	Begin Date:/	Residential Commercial Industrial Agricultural
	If "yes", explain:	End Date:         /           Begin Date:         /           End Date:         /	Residential Commercial Industrial Agricultural
	No Yes If "yes", explain:	Begin Date: /	Residential     Commercial     Industrial     Agricultural
	If "yes", explain:	Begin Date: /	Residential Commercial Industrial Agricultural
	No Yes If "yes", explain:	Begin Date: /	Residential Commercial Industrial Agricultural
	If "yes", explain:	Begin Date:/	Residential Commercial Industrial Agricultural
	If "yes", explain:	Begin Date:/	Residential Commercial Industrial Agricultural
	If "yes", explain:	Begin Date:/	<ul> <li>Residential</li> <li>Commercial</li> <li>Industrial</li> <li>Agricultural</li> </ul>
	No Yes If "yes", explain:	Begin Date:/	<ul> <li>Residential</li> <li>Commercial</li> <li>Industrial</li> <li>Agricultural</li> </ul>
	If "yes", explain:	Begin Date:/	<ul> <li>Residential</li> <li>Commercial</li> <li>Industrial</li> <li>Agricultural</li> </ul>
	If "yes", explain:	Begin Date:/	<ul> <li>Residential</li> <li>Commercial</li> <li>Industrial</li> <li>Agricultural</li> </ul>

# SECTION V OPTIONAL NARRATIVE OF EXPERIENCE

Use the space below to provide the Commission with a summary of any other real estate-related experience you have gained to date. You may include details concerning your role in commercial and/or residential property management. You may also choose to refer to specific challenges or unique situations encountered in the transactions disclosed in Sections I – III of this form and expound upon their relevance in qualifying you for licensure as a broker. Attach additional sheets if necessary.